



IEA Training & Education **INCOTERMS® 2010**

Cork – Dublin – Galway

IEA members: €349 / Non IEA members: €549

Cork

-10th April 2018
-18th September 2018

Dublin

-27th February 2018
-29th May 2018
-20th November 2018

Galway

-27th March 2018

Time

9.00am - 5.00pm

Tea & Coffee break and
Lunch provided



This event has **limited spaces**.
Booking is essential.

**For more information
or to book your place,
contact:**

Fiona Luciani / Niamh Burke
training@irishexporters.ie
(01) 661 2183

www.irishexporters.ie/calendar



What is covered?

- What are Incoterms®?
- Functions of Incoterms®
- Using Incoterms® effectively
- The 11 Incoterms® explained
- Commercial Documents
- Deciding on the correct Incoterm®

Who should attend?

- Business Development Managers
- Logistics and Shipping Managers
- Finance and Procurement Managers
- Compliance Managers
- Customs Managers
- Export Sales Managers
- Entry level staff